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USACE Sponsored Industry Day
Future Debris Contracts

CEMVN

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Objectives

- Provide a brief overview of the existing ACI Debris Removal & Reduction Contracts
- Provide Current Concept for Acquisition Strategy
- Milestones
- Challenges

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Advance Contracting Initiative

- Contract actions accomplished in advance of an emergency.
- Standardize solicitation and acquisition procedures.
- Contract areas identified as those most likely to need disaster response.

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Current ACI Contracts

- **Ice**
- **Water**
- **Temporary Power**
- **Temporary Roofing**
- ***Debris Management***
- **Temporary Housing**

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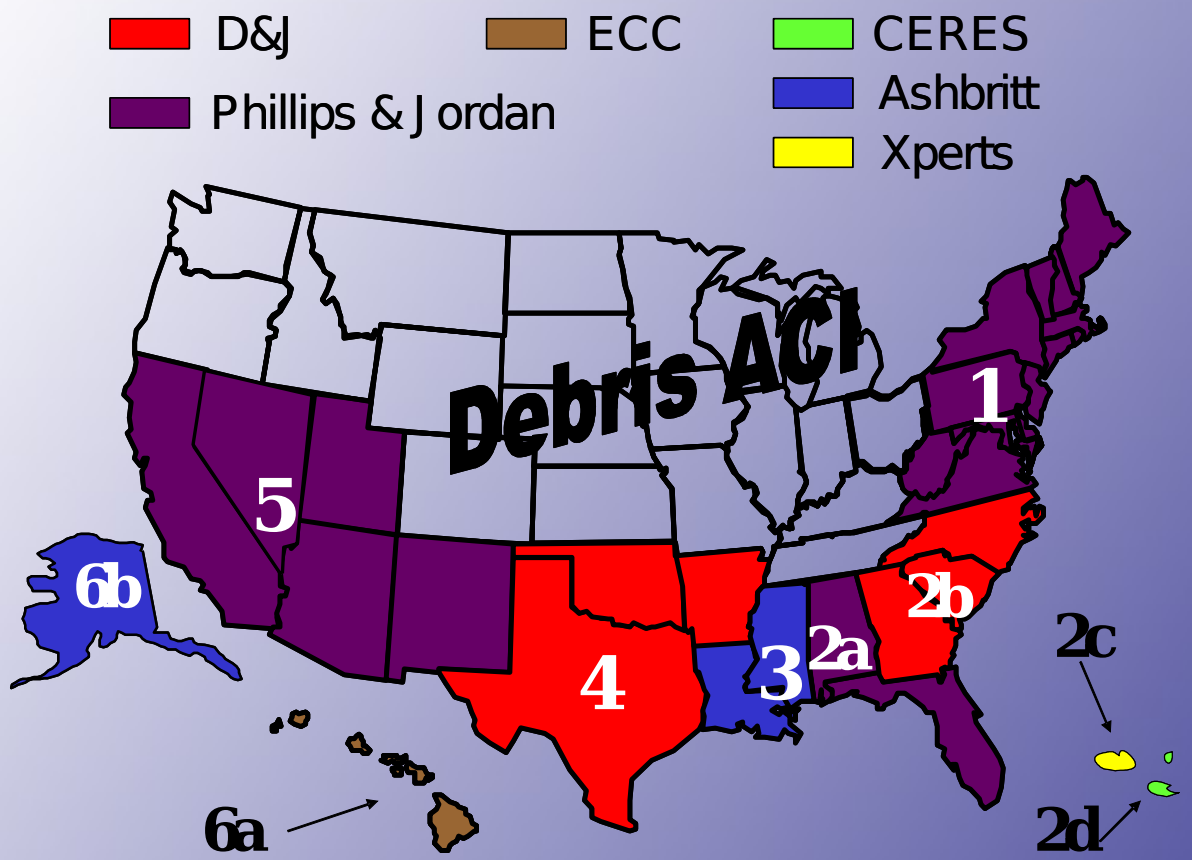
Current ACI Debris Contracts



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Current Regions

Region 1 – NAD
NJ, NY, PA, CT, RI, MA, VT, NH, ME, MD, DE, DC, VA WV

Region 2A – SAD
AL, FL

Region 2B – SAD
GA, NC, SC

Region 2C - SAD
PR

Region 2D – SAD
VI

Region 3 – MVD
LA, MS

Region 4 – SWD
TX, OK, AR

Region 5 – SPD
CA, UT, NV, AZ, NM

Region 6A – POD
HI

Region 6B - POD
AK

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Current Debris Contract

- Awarded by New Orleans District.
- Firm Fixed Price Requirements Contract with IDIQ Option.
- Awarded with a Base Year Ordering Period and 4 additional Option Periods.
- Contract Effective Dec 2002.
- Contract Expires Nov 2007.

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Current Debris Contract Continued:

- $ 30M maximum annual contract limit (Ordering Period).
  - $ 100,000.00 FFP Requirements portion.
  - Option for up to $ 29.9M FFP IDIQ portion each year.
- Total capacity is $ 150M over life of the contract.

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Scope of Work

- To provide specified equipment, operators, and laborers for debris removal operations, dumpsite management, and debris reduction operations after any natural or man-made catastrophe or major disaster.
- Divided into two parts:
  - Part I - Equipment Leasing for Debris Removal
  - Part II – Equipment Leasing for Dumpsite Management and Debris Reduction

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Vegetative & Construction Debris

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Current Debris Removal

- The work shall consist of clearing and removing disaster generated debris as directed by the Contracting Officer's Representative (COR).
- Including: 1) Loading the debris, 2) hauling the debris to an approved dumpsite, and 3) dumping the debris at a debris reduction site or as directed by the Contracting Officer.

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Current Debris Removal continued…

- Work during daylight hours only, 10 hours per day, 7 days per week.
- Minimum production rate of 2,500 cubic yards per crew day.
- Contractor to provide an Operations Manager on site to serve as principle liaison with Corps and Contracting Officer.

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Current Debris Removal continued…

- All trucks and equipment provided must be in compliance with all applicable Federal, State, and local rules and regulations.
- Prior to commencing operations, hauling capacities of all equipment will be determined by Government Representative.
- Contractor must be fully licensed and obtain all necessary permits to complete the work.

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Debris Reduction Site

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Dumpsite

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Current Dumpsite Management & Debris Reduction

- Work shall consist of providing all labor and equipment to construct an appropriate reduction site, manage the operations of the reduction site, perform debris reduction by air curtain incineration and/or chipping.
- The Contractor is responsible for final disposal of non-burnable debris and ash residue, and to return the reduction site to original condition upon completion of reduction activities.

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Current Dumpsite Management & Debris Reduction continued…

- Contractor shall manage dumpsite operations to coincide with hauling operations.
- Management and execution of burning operations will be performed 24 hours per day, 7 days per week, unless directed otherwise by the Contracting Officer.
- Contractor shall be fully licensed and have obtained all necessary permits prior to commencement of work.

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NEW CONTRACT

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NAICS CODE

- **562119 - Other Waste Collection**
- $11.5M Size Standard
- This U.S. industry comprises establishments primarily engaged in collecting and/or hauling waste (except nonhazardous solid waste and hazardous waste) within a local area. Establishments engaged in brush or rubble removal services are included in this industry.

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Acquisition Strategy For New ACI Debris Contracts

- Keep existing regional structure for ACI Debris Contracts.
- Provide mechanism for backup contractors in non-adjacent regions.
- Potential 8(a), HUBZone, and/or Service-Disabled Veteran Set-Asides.
- Convert to a performance-based concept.
- Utilize new technologies to improve contract management.
- Changes to bid schedule and contract ceiling.

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Market Research

- Proposed Methods:
  - Sources sought notices in FEDBIZOPS.
  - Evaluation of acquisition history.
  - CCR's Dynamic Small Business Search.
- Results will help us determine:
  - Contract capacity in each region.
  - Potential local and small business set-asides.
  - Performance-based methodology.

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Contract Changes

- Performance-based concept with a negotiated level of service.
- Production rates negotiated.
  - No minimum stated in the contract.
- More emphasis on quality control.
- Pricing by “number of loads per day.”

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Acquisition Milestones

- Debris Forum Aug 2006
- Acquisition Plan Complete Sep 2006
- Acquisition Strategy Brief Oct 2006
- Final Solicitation Prep Nov 2006
- Solicitation Issued Dec 2006
- Proposals Due Jan 2007
- Contracts Awarded May 2007

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Challenges

- Bonding capacity of companies.
- Financial resources – Contractor may be required to finance first 30 to 45 days of disaster response.
- Technology to reduce risk and lower costs.
- Subcontractor tier controls.
- Limit ineligible debris.
- Labor force and equipment availability.
- Use of local, small business.

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Summary

- ACI Debris Contract will be performance-based.
- Separate contracts will be awarded for Regions.
- Regions may have multiple contract awards.
- You should respond to our market research initiatives so we make informed decisions.
- Solicitations will be issued in December 2006.